

## Making Others Successful

At Mortgage Vintage, Inc., we strive to make others successful. We want our innovation and refined origination process to transform our customers into something else; something more successful. Success however, has varied characteristics for different constituents. This Blog highlights some of the outcomes and success' we desire for our clients and business partners including:

1. Mortgage Brokers
2. Rehabbers
3. Real Estate Investors
4. Lenders



### **Mortgage Brokers:**

- Commissions for providing Mortgage Vintage, Inc. with the loan opportunity
- Respected by Borrower for being professional, fast and creative in providing a solution
- Lead Conversion Ratio and Time Efficiency. Converting a conventional loan turn down lead into a Hard Money Loan increases efficiency and income for a Broker.

### **Rehabbers:**

- Enable their business' to provide consistent service and results
- Improve neighborhoods and communities while providing a family a revitalized home
- Solve problem properties for sellers and under water lenders
- Using Hard Money, Rehabbers are enabled with additional liquidity and leverage to improve their cash flow and grow their business

### **Real Estate Investors:**

- Leverage their own cash and equity for more profits and income opportunities
- Maximize utilization of their own resources to achieve higher investment yields
- Capitalize quickly on market opportunities
- Effective partnership with a lender that can creatively provide solutions to difficult loan scenarios while maintaining a fast, professional and compliant approach

### **Lenders:**

- Wealth accumulation and increased yield
- Smart passive current income. More mail box money
- Reduced risk of their portfolio using Real Estate Debt vs. Wall St. instruments and Equity in Real Estate
- Improved life style and comfort knowing that the investments are secured by California Real Estate with substantial equity protection

Mortgage Vintage, Inc. has a Corporate Vision and now we are developing a Customer Vision. Our customer vision allows our customers to achieve their own goals and success. How do you make others successful? We would like to know. Please submit a post on our [Mortgage Vintage, Inc. Facebook Page](#) or our [LinkedIn Company page](#). If you enjoy discussions like this, please sign up for our [Linked in Group](#) called Southern California Trust Deed Investment Group.